



**Transroute International, a subsidiary of Egis Projects, is the operator of 210 km of motorway in Poland**

The third section of this motorway was inaugurated and opened to traffic on October 27, 2004 in the presence of the Polish Deputy Minister for infrastructure, M. Jan Kurylczyk.

**The A2 Motorway**

The 150 km long motorway runs from Konin to Nowy Tomysl, to the west of Poznan, and is an important link in the trans European highway Berlin-Poznan-Warsaw.

It was built under a 40 year concession agreement between the Polish government and the concession holder **Autostrada Wielkopolska SA (AWSA)**, whose private sector shareholders raised € 870million (\$ 1110 million) in October 2000 to fund the concession (commercial bank loans, EIB loan, equity and subordinated debt raised by the shareholders). **Egis Projects**, the Austrian contractor Strabag and the Swedish contractor NCC, as well as Polish investors, are among the shareholders of AWSA.

The 150 km were brought into service in three successive sections of 50 km each, starting in January 2003 and ending with the inauguration and opening of the last section on October 27, 2004.

AWSA is currently negotiating with the Polish government over the funding and building of the second stage of the concession agreement, namely the remaining 100 km between Nowy Tomysl and the German border.

**Project development and operation**

**Egis Projects** has brought to the project its know-how in the development of major transportation infrastructure projects (negotiation of the concession agreement, financing arrangements, operation, installing the operating equipment and the toll systems).

**Egis Projects** supplied and installed all the fixed operating equipment (toll systems, traffic management systems, a telecom network) under sub-contracting

arrangements worth € 28 million (\$ 36 millions) and currently holds a 3% stake in **Autostrada Wielkopolska SA (AWSA)**.

In addition, **Transroute international**, a subsidiary of Egis Projects, is the motorway operator through the operating company **Autostrada Eksploatacja (AES)** in which it holds a 45% stake and for which it has management responsibility.

The concession contract will generate revenues of € 10 million (\$ 13 million) a year over the lifetime of the concession, which expires in 2037.

In addition, **Egis Projects**, in partnership with the Polish company Stalexport SA and the Austrian contractor Strabag AG has just been chosen by the Polish roads authority to enter into exclusive negotiation of the concession agreement for the A4 motorway, which will run from Wroclaw to Katowice (187 km).

These recent contract wins are proof of **Groupe Egis'** capacity to serve this market successfully and make it France's leading specialized company in motorway development and concessions all over the world. Currently, its 13 operating companies (8 in Europe, 3 in Australia, 2 in Asia) have nearly 1000 km of highway under contract, 530 km of which are already in service, including 210 km in Poland.

***Groupe Egis** is a subsidiary of the Caisse des dépôts Group, with €423 million of output in 2003 and 4000 employees worldwide. It is one of the world's leading companies in transportation infrastructure engineering, providing full service solutions comprising engineering, major project development and the operating of motorway concessions.*

For more news, see [www.groupegis.com](http://www.groupegis.com)  
YOUR CONTACTS

---

Sandrine FELAPPI  
Marketing and Sales Department  
**Egis Projects & Transroute International**  
11, avenue du Centre  
78286 Guyancourt cedex  
France  
Tel: 33.1.30.48.43.33  
Fax: 33.1.30.48.48.91  
[s.felappi@egisprojects.com](mailto:s.felappi@egisprojects.com)

Jacques MALECOT  
Head of Corporate Communication and Public Affairs  
Tel: 33.1.30.48.44.15  
Fax: 33.1.30.48.49.86  
[j.malecot@groupegis.com](mailto:j.malecot@groupegis.com)